

March 03, 2023

Rich Flynn
Ridgefield Park DPW
24 industrial Rd
Ridgefield Park, NJ 07660
Phone: 516.992.7200x810

Dear Rich Flynn:

Ben Shaffer Recreation, Inc. is delighted to provide Ridgefield Park DPW with this playground equipment proposal.

This design was developed with your specific needs in mind, and we look forward to discussing this project further with you to ensure your complete satisfaction. Ben Shaffer Recreation, Inc. is confident that this proposal will satisfy Ridgefield Park DPW's functional, environmental, and safety requirements -- and most importantly -- bring joy and excitement to the children and families directly benefiting from your new playground.

You have our personal commitment to support this project and your organization in every manner possible, and we look forward to developing a long-standing relationship with Ridgefield Park DPW. We appreciate your consideration and value this opportunity to earn your business.

Sincerely,

Dylan Pickard
Sales Representative

Ben Shaffer Recreation, Inc.
PO Box 844
Lake Hopatcong, NJ 7849
www.benshaffer.com
www.bciburke.com

Phone: 973-663-2021
Fax: 973-663-4615
dylan@benshaffer.com

DESIGN SUMMARY

Ben Shaffer Recreation, Inc. is very pleased to present this Proposal for consideration for the Fellowship Park located in Ridgefield Park. BCI Burke Company, LLC has been providing recreational playground equipment for over 100 years and has developed the right mix of world-class capabilities to meet the initial and continuing needs of Ridgefield Park DPW. We believe our proposal will meet or exceed your project's requirements and will deliver the greatest value to you.

The following is a summary of some of the key elements of our Proposal:

- Project Name: Fellowship Park
- Project Number: 130-164844-1
- User Capacity: 113
- Age Groups: 2 to 5, 2 to 12
- Dimensions: 40' 0"x43' 8"
- Designer Name: Kailee Hendrickson

Ben Shaffer Recreation, Inc. has developed a custom playground configuration based on the requirements as they have been presented for the Fellowship Park playground project. Our custom design will provide a safe and affordable playground environment that is aesthetically pleasing, full of fun for all users and uniquely satisfies your specific requirements. In addition, proposal # 130-164844-1 has been designed with a focus on safety, and is fully compliant with ASTM F1487 and CPSC playground safety standards.

We invite you to review this proposal for the Fellowship Park playground project and to contact us with any questions that you may have.

Thank you in advance for giving us the opportunity to make this project a success.

COOPERATIVE PURCHASING OPTIONS

PLAYGROUNDS WITHOUT ALL THE PAPERWORK

Purchasing with contracts may sound intimidating, but getting your community playspace doesn't need to be a painful process of writing specifications, issuing RFP's and jumping through hoops – it can be simplified – we promise! As you continue planning for your new commercial playground, review the Purchasing Contracts offered through our partners. Purchasing with one of these contracts simplifies the process and ensures the design and intent remain the same – serving as a place for your community to gather, grow and thrive.

EQUALIS GROUP

Equalis is an innovative cooperative purchasing organization that believes in the power of partnership and that when you work together you achieve more. The basic premise of the Equalis cooperative purchasing organization is to leverage the combined buying power of all members for better pricing and favorable contract terms. Equalis Group uses the lead agency model for competitively bid contracts, provides our participants the savings they expect and offers efficiencies and peace of mind within the procurement process. It is our mission to continuously improve the measurable and meaningful impact of cooperative services for everyone throughout the supply chain.

OMNIA PARTNERS

OMNIA Partners, Public Sector (Subsidiary National IPA) is the largest and most experienced organization in purchasing and supply chain management. Comprised of participants and suppliers in the public sector, we bring together industry-leading buying power and world-class suppliers to offer an extensive portfolio of competitively solicited and publicly awarded contracts and partnerships. OMNIA Partners is proud to offer more value and resources to state and local government, higher education, K-12 education and non-profits.

HGACBUY

Purchasing Burke playground equipment through HGACBuy gives your agency access to volume purchasing agreements and discounts, and there's no need to incur the time and expense of writing specs, issuing RFPs, advertising and evaluating bids. This can shorten your procurement cycle by months, while ensuring compliance with competitive bidding requirements.

SOURCEWELL

As a leader in cooperative purchasing, Sourcewell is passionate about helping members fulfill their public service missions. Sourcewell builds strong relationships with members and vendors to develop practical solutions together.

The easiest way to Join Our Movement is to call your local Representative at 800.266.1250 or visit bciburke.com/rep. Our passion is bringing play to communities like yours and we can't wait to help you get started!



BIBA® PLAYGROUND GAMES

ADD MORE PLAY, MOVEMENT AND FUN

Biba brings more engagement, more fun and more people to play. It's another way to view and expand Play That Moves You. Biba on a playground brings games to kids, families and communities that meet them where they are and challenges them to spend more time outdoors moving, playing and developing skills that transcend the playground. At its core, Biba features a variety of games including popular and recognizable characters that will engage and expand the play value of Burke playgrounds like never before. Biba brings imagination, movement and fun that can't be found anywhere else! All you need is the Biba App, a Burke playground featuring Biba and the readiness for a whole new kind of playground experience.

PLAY TOGETHER

Engaging kids and families and creating an experience that fosters social, emotional, physical and cognitive development is part of what Biba on a Burke playground offers. When everyone is engaged, more time is spent at the playground getting that much-needed movement, building relationships and having fun outside.

PLAY GAMES

Getting all the latest in playground games from the leader in outdoor mobile gaming is easy – just download the FREE App and find the nearest Biba playground and start having fun!

PLAYGROUND ENHANCEMENT

Breathing new life into your existing playspace comes from finding fresh, innovative and fun ways to use the space. Enter Biba. Taking an existing playground and adding Biba expands the play value of your existing environment and enhances the playground experience so that every adventure is new again.

STATS IN PLAY

Yes, stats in play...you read that right! With Biba on your playground, you can have statistics at your fingertips. These statistics help parents follow along with their children's progress, while helping park managers understand their park usage, comparing playground facility usage and helping provide quantitative data to support future budget requests. Stats and play unite with Biba!

CALL YOUR LOCAL REPRESENTATIVE AT 800.266.1250 OR VISIT BCIBURKE.COM/BIBA TO LEARN MORE.



Trademarks for Biba are the property of Biba Ventures Inc. © Copyright 2021 Biba Ventures Inc.



BCIBURKE.COM

Burke.

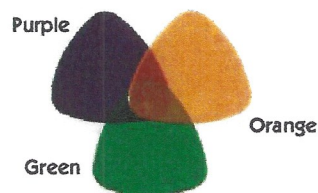
800.266.1250

COLORS THAT MOVE YOU

POWDER COAT PAINT



SOLIS HUE TOPPERS



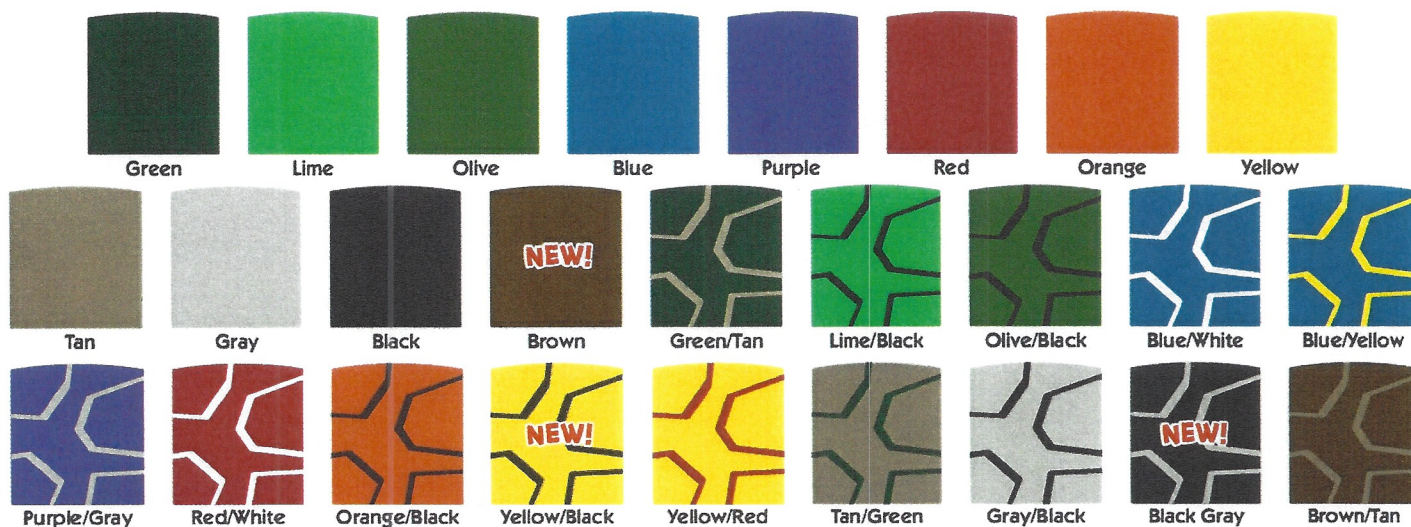
ROCKIT CLIMBERS



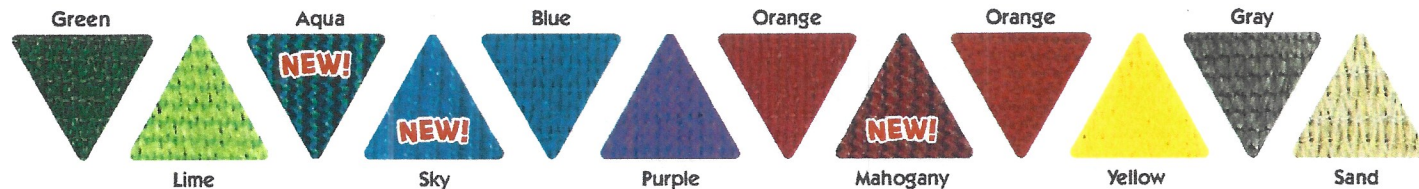
PLATFORMS



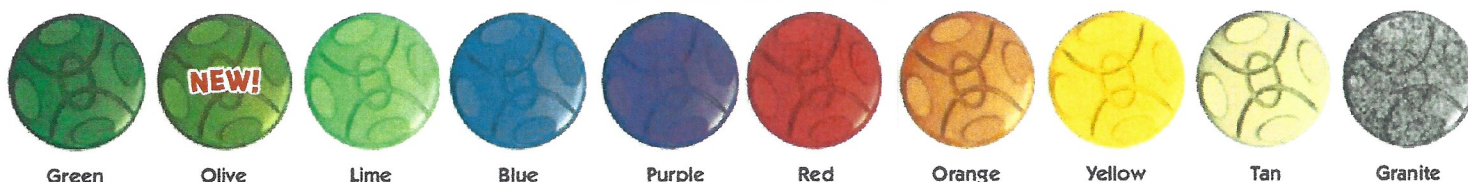
HDPE PLASTIC PANELS



SHADE CANOPIES



ROTOMOLD PLASTIC



VISIT BCIBURKE.COM/COLOR TO CUSTOMIZE YOUR PLAYGROUND COLORS!

BCIBURKE.COM

Burke

800.266.1250

BURKE GENERATIONS WARRANTY®

The Longest and Strongest warranty in the industry

BCI Burke Company, LLC ("Burke") warrants that all standard products are warranted to be free from defects in materials and workmanship, under normal use and service, for a period of one (1) year from the date of shipment.

We stand behind our products. In addition, the following products are warranted, under normal use and service from the date of shipment as follows:

- One Hundred (100) Year Limited Warranty on aluminum and steel upright posts (including Intensity®, Synergy™, Nucleus®, Voltage®, Little Buddies®, ELEVATE®, ACTIVATE®, INVIGORATE™) against structural failure due to corrosion, deterioration or workmanship.
- One Hundred (100) Year Limited Warranty on KoreConnect® clamps against structural failure due to corrosion, deterioration or workmanship.
- One Hundred (100) Year Limited Warranty on Hardware (nuts, bolts, washers)
- One Hundred (100) Year Limited Warranty on bolt-through fastening and clamp systems (Synergy™, Intensity®, Nucleus®, Voltage®, Little Buddies®, ELEVATE®).
- Twenty-Five (25) Year Limited Warranty on spring assemblies and aluminum cast animals.
- Fifteen (15) Year Limited Warranty on structure platforms and decks, metal roofs, table tops, bench tops, railings and barriers against structural failure due to materials or workmanship.
- Fifteen (15) Year Limited Warranty on all plastic components including StoneBorders against structural failure due to materials or workmanship.
- Ten (10) Year Limited Warranty on ShadePlay Canopies fabric, threads, and cables against degradation, cracking or material breakdown resulting from ultra-violet exposure, natural deterioration or manufacturing defects. This warranty is limited to the design loads as stated in the specifications.
- Ten (10) Year Limited Warranty on NaturePlay® Boulders and GFRC products against structural failure due to natural deterioration or workmanship. Natural wear, which may occur with any concrete product with age, is excluded from this warranty.
- Ten (10) Year Limited Warranty on Full Color Custom Signage against manufacturing defects that cause delamination or degradation of the sign. Full Color Custom Signs also carry a two (2) year warranty against premature fading of the print and graphics on the signs.
- Five (5) Year Limited Warranty on Intensity® and RopeVenture® cables and LEVEL X® flex bridge against premature wear due to natural deterioration or manufacturing defects. Determination of premature wear will be at the manufacturer's discretion.
- Five (5) Year Limited Warranty on moving parts, including swing components, against structural failure due to materials or workmanship.
- Five (5) Year Limited Warranty on PlayEnsemble® cables and mallets against defects in materials and workmanship.
- Three (3) Year Limited Warranty on electronic panel speakers, sound chips and circuit boards against electronic failure caused by manufacturing defects.

The warranty stated above is valid only if the equipment is erected in conformity with the layout plan and/or installation instructions furnished by BCI Burke Company, LLC using approved parts; have been maintained and inspected in accordance with BCI Burke Company, LLC instructions. Burke's liability and your exclusive remedy hereunder will be limited to repair or replacement of those parts found in Burke's reasonable judgment to be defective. Any claim made within the above stated warranty periods must be made promptly after discovery of the defect. A part is covered only for the original warranty period of the applicable part. Replacement parts carry the applicable warranty from the date of shipment of the replacement from Burke. After the expiration of the warranty period, you must pay for all parts, transportation and service charges.

Burke reserves the right to accept or reject any claim in whole or in part. Burke will not accept the return of any product without its prior written approval. Burke will assume transportation charges for shipment of the returned product if it is returned in strict compliance with Burke's written instructions.

THE FOREGOING WARRANTIES ARE EXCLUSIVE AND IN LIEU OF ANY OTHER WARRANTY, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTY OR MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IF THE FOREGOING DISCLAIMER OF ADDITIONAL WARRANTIES IS NOT GIVEN FULL FORCE AND EFFECT, ANY RESULTING ADDITIONAL WARRANTY SHALL BE LIMITED IN DURATION TO THE EXPRESS WARRANTIES AND BE OTHERWISE SUBJECT TO AND LIMITED BY THE TERMS OF BURKE'S PRODUCT WARRANTY. SOME STATES DO NOT ALLOW THE EXCLUSION OF CERTAIN IMPLIED WARRANTIES, SO THE ABOVE LIMITATION MAY NOT APPLY TO YOU.

Warranty Exclusions: The above stated warranties do not cover: "cosmetic" defects, such as scratches, dents, marring, or fading; damage due to incorrect installation, vandalism, misuse, accident, wear and tear from normal use, exposure to extreme weather; immersion in salt or chlorine water; unauthorized repair or modification, abnormal use, lack of maintenance, or other cause not within Burke's control; and

Limitation of Remedies: Burke is not liable for consequential or incidental damages, including but not limited to labor costs or lost profits resulting from the use of or inability to use the products or from the products being incorporated in or becoming a component of any other product. If, after a reasonable number of repeated efforts, Burke is unable to repair or replace a defective or nonconforming product, Burke shall have the option to accept return of the product, or part thereof, if such does not substantially impair its value, and return the purchase price as the buyer's entire and exclusive remedy. Without limiting the generality of the foregoing, Burke will not be responsible for labor costs involved in the removal of products or the installation of replacement products. Some states do not allow the exclusion of incidental damages, so the above exclusion may not apply to you.

The environment near a saltwater coast can be extremely corrosive. Some corrosion and/or deterioration is considered "normal wear" in this environment. Product installed within 500 yards of a saltwater shoreline will only be covered for half the period of the standard product warranty, up to a maximum of five years, for defects caused by corrosion. Products installed in direct contact with saltwater or that are subjected to salt spray are not covered by the standard warranty for any defects caused by corrosion.

Contact your local Burke Representative for warranty information regarding Burke Turf® and Burke Tile products.

Terms of Sale

Pricing: Prices published in this catalog are in USD, are approximate and do not include shipping & handling, surfacing, installation nor applicable taxes. All prices are subject to change without notice. Contact your Burke representative for current pricing. Payments are to be made in USD.

Weights: Weights are approximate and may vary with actual orders.

Installation: All equipment is shipped unassembled. For a list of factory-certified installers in your area, please contact your Burke representative.

Specifications: Product specifications in this catalog were correct at the time of publication. However, product improvements are ongoing at Burke, and we reserve the right to change or discontinue specifications without notice.

Loss or Damage in Transit: A signed bill of lading is our receipt from a carrier that our shipment to you was complete and in good condition upon arrival. Before you sign, please check the Bill of Lading carefully when the shipment arrives to make sure nothing is missing and there are no damages. Once the shipment leaves our plant, we are no longer responsible for any damage, loss or shortage.

For more information regarding the warranty, call Customer Service at 920-921-9220 or 1-800-356-2070.

01/2021

The play components identified in this proposal are IPEMA certified. The use and layout of these components conform to the requirements of ASTM F1487. To verify product certification, visit www.ipema.org.



The space requirements shown in this proposal are to ASTM standards. Requirements for other standards may be different.

Component No.	Description	Qty	User Cap	Ext. User Cap	Weight	Ext. Weight
---------------	-------------	-----	----------	---------------	--------	-------------

Basics

Burke Basics

580-1302	FS SIGN, CUSTOM/CUSTOM	1	0	0	44	44
660-0101	INSTALL KIT, BURKE BASICS - P...	1	0	0	2	2

Total User Capacity: 0
Total Weight: 46 lbs.
Total Price: \$750

2-12 Structure

Nucleus

072-0500-100C	5" OD X 100" CAPPED POST	1	0	0	53	53
072-0500-104C	5" OD X 104" CAPPED POST	2	0	0	55	110
072-0500-108C	5" OD X 108" CAPPED POST	1	0	0	57	57
072-0500-116C	5" OD X 116" CAPPED POST	1	0	0	61	61
072-0500-124C	5" OD X 124" CAPPED POST	4	0	0	65	260
072-0500-140C	5" OD X 140" CAPPED POST	3	0	0	74	222
072-0500-76C	5" OD X 76" CAPPED POST	2	0	0	40	80
072-0500-84C	5" OD X 84" CAPPED POST	4	0	0	44	176
072-0500-88C	5" OD X 88" CAPPED POST	1	0	0	46	46
072-0500-92C	5" OD X 92" CAPPED POST	4	0	0	48	192
270-0009	8" CLOSURE PLATE, ELLIPSE	1	0	0	8	8
270-0122	EVOLUTION OFFSET ENCLOSURE	5	0	0	34	170
270-0124	SENSORY RAIL 8" RISE RAMP	1	21	21	406	406
270-0125	SENSORY RAIL 8" RISE ENTRANCE...	1	0	0	440	440
270-0129	TRIANGLE PLATFORM	1	2	2	48	48
270-0131	HEXAGONAL PLATFORM S5P	2	12	24	287	574
270-0301	SPLIT SQUARE PLATFORMCLOSURE ...	1	4	4	108	108
370-0468	32" TRANSITION STAIR W/BARRIERS	1	3	3	215	215
370-1660	TRANSFER STATION, BARRIER 32"	1	4	4	202	202
370-1720	LIL NOVO BALANCE BEAM LINK	1	3	3	58	58
470-0664	ROCK'N ROLL SLIDE, 64" - 72" ...	1	2	2	111	111
470-0804	SLIDE HOOD, LOW SIDE WALL	1	0	0	32	32
470-0870	SERENITY SPOT	1	2	2	303	303
570-0104	SENSORY RAIL TOP PANEL	2	0	0	7	14
570-0105	SENSORY RAIL MIDDLE PANEL	2	0	0	7	14
570-0106	SENSORY RAIL LOWER PANEL	2	0	0	8	16
570-0109	CHROMA SENSORY EVENT, LOWER	1	0	0	13	13
570-0112	MIRROR SENSORY EVENT, MIDDLE	1	0	0	13	13

570-0114	HYPNO SENSORY EVENT, TOP	1	0	0	19	19
570-0119	MELODY SENSORY EVENT, LOWER	1	0	0	19	19
570-0121	RAINDROPS SENSORY EVENT,MIDDLE	1	0	0	24	24
570-0123	GROOVY SENSORY EVENT, TOP	1	0	0	26	26
570-0811	BRILLE PANEL	1	4	4	55	55
570-0814	PROPELLER RING PANEL	1	2	2	66	66
570-0848	SIGNING 2-SIDED PLAY PANEL	1	2	2	44	44
570-2670	DRUM ACCESSIBLE REACH PANEL	1	2	2	23	23
570-2705	SPINNER CRESCENT PANEL	1	1	1	17	17
570-2706	CHIMES CRESCENT PANEL, LEFT	1	1	1	17	17
570-2735	Classic Game Panel	1	2	2	67	67
600-0104	NPPS SUPERVISION SAFETY KIT	1	0	0	3	3
660-0103	MAINTENANCE KIT, STRUCTURE	1	0	0	7	7
660-0104	INSTALLATION KIT, STRUCTURE	1	0	0	5	5

2-12 Structure

Intensity

370-0029	DYNAMIC DISCS 2-5	1	6	6	121	121
370-0031	POWER PIPES CLIMBER 2-5	1	6	6	33	33
370-0034	ODYSSEY POST LINK SINGLE	1	2	2	39	39
370-0808	TWISTING TRAVERSE	1	5	5	103	103
370-0841	APEX NET CLIMBER 2-5	1	2	2	44	44
370-0867	TREE BRANCH CLIMBER-3	1	2	2	24.45	24.45
470-0101	DYNAMIC PAD	1	2	2	27	27

2-12 Structure

3000

500-0015	PLATFORM ROLL GUARD	1	0	0	5.24	5.24
----------	---------------------	---	---	---	------	------

2-12 Structure

Burke Basics

560-1704	STEM PLAY SHORT ACTIVITY FRAM...	1	0	0	149	149
560-2690	STEMPLAY ORBIT	1	3	3	92	92
560-2691	STEMPLAY ELECTRON	1	5	5	91	91
580-1364	LIL NOVO BEAN STEP	1	1	1	28	28

Total User Capacity: 113
Total Weight: 5150 lbs.
Total Price: \$74,863

Special Notes:

Prices do not include freight, unloading, material storage, site excavation/preparation, removal of existing equipment, removal of excess soil from footing holes, site security, safety surfacing, installation, or sales tax (if applicable). Prices are based on standard colors per CURRENT YEAR BCI Burke Catalog. Custom colors, where available, would be an extra charge. **Pricing is valid for 30 days from the date of this proposal.**

COLOR SELECTION LIST | Default Color Option

GROUP 1 (Basics)

Post: Blue

GROUP 2 (2-12 Structure)

Deck: Brown
Post: Blue
Flat: Yellow
Acc: Orange
Panel: Yellow-Black-Yellow
Plastic: Red



Ben Shaffer Recreation
P.O. Box 844
Lake Hopatcong NJ 07849 US

Proposal

TERMS	REP	DATE	Proposal #
Net 30	Dylan Pickard	4/3/2023	1593

BILL TO
Ridgefield Park DPW
Accts. Payable Dept.
24 Industrial Road
Ridgefield Park NJ 07660 USA

SHIP TO
Ridgefield Park DPW
Rch Flynn
24 Industrial Road
Ridgefield Park NJ 07660 USA



As requested, we are pleased to quote the following using Bid #: ESCNJ 20/21-22; Co-op #65MCESCCPS:

VENDOR	ITEM# / DESCRIPTION	QTY	RATE	AMOUNT
BCI Burke Company, LLC	PROJECT 130-164844-1 custom playground equipment including platforms, ramps, sensory, climbing, slides, custom age sign	1.00	\$75,613.00	\$75,613.00
BSR	DISCOUNT	1.00	(\$6,049.04)	(\$6,049.04)
BSR	INSTALL Standard installation of above items to manufacturer's specification	1.00	\$34,781.98	\$34,781.98
BSR	SITEPREP Site preparation. Cost per man-hour: Remove/dispose existing earth	27.00	\$125.00	\$3,375.00
BSR	FREIGHT	1.00	\$5,222.00	\$5,222.00

Ridgefield Park DPW- Fellowship Park playground

\$112,942.94

The above items are priced in accordance with Bid #: ESCNJ 20/21-22; Co-op #65MCESCCPS. Freight quotes are honored for 30 days & may need to be updated before order placement.

Approximate delivery time is 8-10 weeks after receipt of order. When placing your order, kindly advise whom the trucker should notify to schedule delivery. The trucker will make one contact and that person must inform any other parties to coordinate delivery.

Please make your Purchase Order payable to "Ben Shaffer Recreation Inc." Prices do not include installation unless otherwise specified above.

Playground Equipment must be installed over a resilient surface. Standard colors and finish are quoted unless noted. Final count is the responsibility of the contractor/purchaser. Note that assembly/installation is NOT provided. Sales Tax will be added if applicable



SBE Certified

Dylan Pickard
Ben Shaffer Recreation Inc.
NJ Recreation Consultant
Dylan@benshaffer.com
P: 973-879-3063



Ben Shaffer Recreation
P.O. Box 844
Lake Hopatcong NJ 07849 US

Proposal

TERMS

Net 30

REP

Dylan Pickard

DATE

4/3/2023

Proposal #

1595

BILL TO

Ridgefield Park DPW
Accts. Payable Dept.
24 Industrial Road
Ridgefield Park NJ 07660 USA

SHIP TO

Ridgefield Park DPW
Rch Flynn
24 Industrial Road
Ridgefield Park NJ 07660 USA



As requested, we are pleased to quote the following
using Bid #: ESCNJ 20/21-02; Co-op #65MCESCCPS:

VENDOR	ITEM# / DESCRIPTION	QTY	RATE	AMOUNT
BSR	CUSTOM 4" Stone sub-base per ton	16.00	\$400.00	\$6,400.00
BSR	CUSTOM 6"x6" concrete curbs per linear ft	135.00	\$30.00	\$4,050.00
BSR	CUSTOM Supply DF64PIP2.5 Durafloor 2.5" 60/40*	2,200.00	\$9.95	\$21,890.00
BSR	CUSTOM Install 1,000-3,499sqft Durafloor	2,200.00	\$4.15	\$9,130.00
BSR	FREIGHT	1.00	\$3,145.00	\$3,145.00

Ridgefield Park DPW- Fellowship Park surfacing**\$44,615.00**

The above items are priced in accordance with Bid #: ESCNJ 20/21-02; Co-op #65MCESCCPS. Freight quotes are honored for 30 days & may need to be updated before order placement.

Approximate delivery time is 8-10 weeks after receipt of order. When placing your order, kindly advise whom the trucker should notify to schedule delivery. The trucker will make one contact and that person must inform any other parties to coordinate delivery.

Please make your Purchase Order payable to "Ben Shaffer Recreation Inc."

Standard colors and finish are quoted unless noted. Final count is the responsibility of the contractor/purchaser. Note that assembly/installation is NOT provided. Sales Tax will be added if applicable.



SBE Certified

Dylan Pickard
Ben Shaffer Recreation Inc.
NJ Recreation Consultant
Dylan@benshaffer.com
P: 973-879-3063